



**Dena Thorpe, Sr. Manager, Specialty Distribution Special Initiatives, McKesson**

*Nominated by Monica Dotson, Sr. Director, Specialty Distribution Services & Operations, McKesson*

### **Superior Patient Care**

Dena Thorpe consistently delivers exceptional care and support to patients, biopharma partners, and specialty team members. As a Trade Sr. Account Manager at McKesson, she has built strong relationships with over 170 manufacturers in Specialty Distribution. Dena's deep understanding of each manufacturer's product portfolio and priorities allows her to provide personalized and efficient support, ensuring a seamless experience for all involved. Her subject matter expertise, sense of urgency, and willingness to go above and beyond have earned her the reputation of having a "red easy button."

Dena consistently receives overwhelming positive feedback for her service excellence. Biopharma partners praise her "knowledge, professionalism, and clear communication." "Dena consistently goes above and beyond to support us with our new product launches and any questions that we have. She is very responsive and acts with a sense of urgency." "Dena's expertise and collaboration ensure compliance with REMS program requirements and contribute to accountability." She is known for her "responsiveness, guidance, and ability to address issues beyond her expertise."

Dena's attention to detail and comprehensive understanding of the entire lifecycle, from manufacturer to patient, has enabled her to bring innovative solutions to market. She has been instrumental in supporting critical launches in the Cell, Gene, and Advanced Therapy space, contributing to improved health outcomes.

### **Innovation and Leadership**

Dena Thorpe has established herself as an exemplary advocate for the specialty industry. In her role at McKesson, she actively engages with industry stakeholders, staying informed about industry trends, regulations, and best practices. Dena leverages her expertise to advocate for the needs of the specialty pharmacy industry, ensuring its continued success in providing high-quality care to patients. Her dedication and advocacy contribute to the industry's growth and positive impact on patient outcomes.

### **Community Involvement**

Dena Thorpe goes above and beyond in her commitment to community involvement. She actively participates in various initiatives to make a positive impact. Dena volunteered at a bike building and donation event benefiting the Dallas Boys & Girls Club, giving children the chance to enjoy outdoor activities. She also volunteered and donated for a school supply drive in her local community at LaVergne Lake elementary school, ensuring students have the necessary resources for success. Dena's generosity extends to supporting a family during the holidays, providing assistance and gifts to a brave four-year-old girl battling Acute Lymphoblastic Leukemia. She spreads joy during challenging times. Additionally, Dena volunteered with her team to pack 118 boxes (25,488 meals) for those with food insecurities in third-world countries through Feed My Starving Children. Her dedication showcases her compassionate nature and commitment to making a difference.