

Strategic Channel Partner of the Year Award

Trellis Rx works collaboratively with health systems to develop clinically-integrated ambulatory and specialty pharmacy services that drive market-leading results for their patients, organizations, and stakeholders. Through its locally-embedded care model, advanced technology solution, and performance-based partnership approach, Trellis Rx consistently enables its partners to enhance patient care, tackle barriers to medication access, achieve market-leading clinical outcomes, and reduce the cost of care.

The results Trellis Rx achieves for its partner health systems and their stakeholders prove the impact of its services:

-91 average patient NPS

-Two of Trellis Rx's partners are finalists for MMIT's Specialty Pharmacy Patient Choice Award

-93 average provider NPS

-93% proportion of days covered across Trellis Rx's partners

-98% of PA submissions occur in <1 day and prescription turn-around times average <2 days

-Trellis Rx's pharmacists use Arbor to track clinical metrics and patient reported outcomes measures across 30+ conditions in order to proactively assess therapy effectiveness and trigger interventions, resulting in:

1) 14% reduction in drug spend for one employee health plan

2) HIV: 94.2% of patients achieve a viral load <= 200 copies/mL in 6 months

3) RA: RAPID collected for 99% patients with 84% showing improvement after enrolling in specialty pharmacy services

4) HCV: 84% SVR12 return rate within 3 months of therapy completion, and 98% cure rate

5) Diabetes: average 2.2 point reduction in A1c across patients enrolled in specialty pharmacy services, resulting in an estimated \$942K in savings for one health system

Trellis Rx's locally-embedded pharmacy team members, onsite leadership and governance structure, and performance-based partnership approach enable the company to create strong collaboration with and drive top results for its partner health systems.

Trellis Rx embeds pharmacists and pharmacy liaisons onsite at health systems where they work as integrated members of patient care teams under the health systems' brands. They consistently go above and beyond for patients, regularly being recognized by for their dedication and service. There are many examples of pharmacists personally bringing medications to patients' homes during inclement weather, working with patients experiencing homelessness to arrange deliveries at gas stations or parks, and spending hours helping patients get the answers and support they need to improve their health.

Trellis Rx places dedicated specialty pharmacy leaders onsite at each of its health system partners. They are responsible for program development and growth and work closely with health system leaders to ensure performance, providing monthly reports on key clinical, operational, and financial metrics.

Trellis Rx's governance structure also drives accountability with its partners. A committee of health system and Trellis Rx executives meets quarterly to ensure alignment and to discuss opportunities for locally-embedded ambulatory and specialty pharmacy services to further the health system's strategic goals.

Finally, Trellis Rx's 100% performance-based partnership model ensures they only succeed when their partners do. Trellis Rx also contractually commits to high service level standards across clinical, operational, and financial areas. Examples include achieving a 90% proportion of days covered and meeting minimum revenue guarantees.

Trellis Rx was founded on the belief that health systems are uniquely positioned to transform the pharmacy experience for patients, and the company's business model was purpose-designed to enable health systems of diverse geographies and sizes to achieve leading clinical and economic results through locally-embedded, technology-enabled ambulatory and specialty pharmacy services.

Trellis Rx's approach is highly collaborative, both with its health system partners and their stakeholders. The company works side-by-side with health systems to implement and manage their programs, engaging pharmacy leaders and providers as well as teams including IT, communications, finance, and payor relations to ensure success. Trellis Rx also establishes mutually-beneficial partnerships between its health system partners and their health plans and manufacturer stakeholders, collaborating on cost of care and outcomes research studies to drive alignment and value for all.

Trellis Rx continually innovates its clinical model to drive market-leading patient outcomes. It purpose-built an EHR-integrated specialty pharmacy technology platform, which features advanced algorithms and capabilities such as automated interventions and assessment HIPAA-compliant texting. It also works

with technology companies to implement genetic testing into protocols to proactively assess therapy effectiveness.

Trellis Rx's partnership model is the most robust in the industry. Trellis Rx funds and manages everything required to build, scale, and operate health systems' programs. Additionally, Trellis Rx's pharmacists and pharmacy liaisons support all patients, regardless of their ability to dispense with the health system specialty pharmacy to drive the greatest impact for the health system and patients.

Trellis Rx is committed to service and volunteerism, and the company supports charitable organizations both in the Atlanta community (where it is headquartered) as well as in the local communities of its health system partners. In line with the company's mission, Trellis Rx's giving and volunteerism focuses on supporting organizations that raise awareness and fund research to advance care for patients living with chronic conditions. It also supports hospital and health system foundations in order to help improve access to care in the communities in which its partner health systems are based.

One example is how Trellis Rx is supporting patients living with Multiple Sclerosis through giving and volunteerism. In addition to Trellis Rx donating to the local and national MS Society chapters, Trellis Rx's team members across the country also participated in a virtual walk to raise awareness. Additionally, one of Trellis Rx team members ran an "ultra-marathon" (six marathons in six days) to raise awareness about MS and funds to support research for a cure.

Trellis Rx's team members also strive to impact the communities where they live through their day-to-day work. Pharmacists across Trellis Rx's partner health systems have developed innovative "linkage to care" initiatives to connect patients to the care they need to improve their health. For instance, Trellis Rx has worked with several of its partner health system partner to establish partnerships with local organizations in order to education patients living with Hepatitis C about therapy options and ensure they have access to treatment.