

STRATEGIC CHANNEL PARTNER AWARD

The Strategic Channel Partner Award is given to an organization such as a manufacturer, technology provider, GPO, hub service provider, logistics provider, nonprofit, etc. that provides a service or solution to facilitate the delivery of high quality, cost effective specialty pharmacy care

QUALIFICATIONS

- Nominee must be a current NASP corporate member in good standing
- Nominee must be an organization or vendor that provides services, solutions, and/or support to the specialty pharmacy industry

EVALUATION CRITERIA

Nominee will be evaluated according to the following categories:

INNOVATIVE SERVICE OR SOLUTION..... 40%

- Demonstrates a strong understanding of the specialty pharmacy business model and a commitment to helping customers identify and solve business critical issues
- Deliver innovative services or solutions that:
 - Enhance the patient journey and experience
 - Optimize clinical and economic outcomes
 - Promote pharmacy satisfaction and loyalty
 - Optimize pharmacy operational efficiencies

SERVICE EXCELLENCE 30%

- Excels in customer service and satisfaction
- Demonstrate commitment to collaboration and dedication that enables the channel partner and their customer to achieve goals that neither could have reached alone through:
 - Responsiveness
 - Service excellence
 - Reliability
 - Flexibility
 - Availability

SPECIALTY PHARMACY BUSINESS MODEL ACUMEN 20%

- Offers a specialty pharmacy business model that is:
 - Visionary
 - Innovative
 - Collaborative
 - Robust

COMMUNITY INVOLVEMENT 10%

- Is involved and committed to making the communities where they work and live a better place

SELECTION PROCESS

All nominations must be submitted to the Membership Committee by **August 13, 2021**. The NASP Membership Committee will review all nominations and score them using a blinded, unbiased, and weighted scoring process based on their merits according to the defined evaluation criteria.

NOMINATION PROCESS

- Organizations must be nominated by an NASP corporate or individual member in good standing
- The nominator is responsible for submitting a complete award nomination
- The nomination should include a 100-to-250-word narrative for each evaluation criteria section describing why the nominee merits the award
- All completed nominations forms should be submitted to awards@naspnet.org

AWARD

The Strategic Channel Partner Award will be presented at the NASP Opening General Session at the NASP Annual Meeting on Tuesday, September 28 at 1 PM ET. The recipient will receive a trophy and complimentary 2022 Annual Meeting registration. The winner will receive recognition on the NASP website, in a press release, *The Advocate*, social media, and other NASP communication materials.

STRATEGIC CHANNEL PARTNER AWARD NOMINATION FORM

NOMINEE

NAME: _____ TITLE/ROLE: _____

COMPANY/ORGANIZATION: _____

PHONE: _____ EMAIL: _____

NOMINATOR

NAME: _____ TITLE/ROLE: _____

COMPANY/ORGANIZATION: _____

PHONE: _____ EMAIL: _____

Note: It is important to provide specific examples of the nominee’s significant, measurable contributions that resulted in this nomination. Please be as specific as possible in your descriptions to ensure appropriate evaluation during the selection process.

INNOVATIVE SERVICE OR SOLUTION 40%

Describe how nominee demonstrates a strong understanding of the specialty pharmacy business model and a commitment to helping customers identify and solve business critical issues and deliver innovative services or solutions that: enhance the patient journey and experience, optimize clinical and economic outcomes, promote pharmacy satisfaction and loyalty, and optimize pharmacy operational efficiencies.

SERVICE EXCELLENCE 30%

Describe how nominee excels in customer service and satisfaction and demonstrates commitment to collaborate and dedication that enables the channel partner and their customer to achieve goals that neither could have reached alone through responsiveness, service excellence, reliability, flexibility, and availability.

SPECIALTY PHARMACY BUSINESS MODEL ACUMEN 20%

Describe how nominee offers a specialty pharmacy business model that is visionary, innovative, collaborative and robust.

COMMUNITY INVOLVEMENT 10%

Describe how nominee is involved and committed to making the communities where they work and live a better place.

ADDITIONAL INFORMATION PERTAINING TO EVALUATION CRITERIA

If needed, provide any additional details you feel are important for consideration of the merits of the nominee.