

# BASS BERRY SIMS PLC

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The Tower at Peabody Place  
100 Peabody Place, Suite 1300  
Memphis, TN 38103-3672  
(901) 543-5900

## **Michael R. Hess**

Partner – Bass, Berry & Sims PLC

[mhess@bassberry.com](mailto:mhess@bassberry.com)

Michael Hess leads Bass, Berry & Sims' Specialty Pharmacy Practice Group. His ability to balance legal issues with business issues has earned him a reputation as a go-to lawyer in the specialty pharmacy industry.

Mike's ability to provide practical and impactful advice to specialty pharmacies is rooted in his first-hand experience as former Chief Counsel & VP of Strategic Development of Accredo Health Group, former Assistant General Counsel of Medco Health Solutions and as a private practice attorney to the industry. He now supports 40 percent of the largest independent specialty pharmacy companies located from Los Angeles to Orlando, serving as the outside general counsel. In addition, he has participated in many of the specialty pharmacy transactions coming to market during the past three years. Mike's strategic business advice and transactional and regulatory guidance helps manufacturers and pharmacies get high-cost, complex specialty drugs from the manufacturer's warehouse to the patient's door, safely, legally, effectively and efficiently.

His practice involves a range of legal counseling for leaders in the pharmacy industry, including contracting, operations, regulatory and transactional counsel for specialty pharmacies and the full range of the supply chain.